

Back to Basics Dental BOOT KAMP

The Number One Team Case Acceptance Training

Contact us for dates.

Back to Basics Dental Boot Kamp

is designed to empower, inspire and motivate teams to step up to powerful conversations with their patients to have them say YES to their health and total treatment. Back to Basics Dental Boot Kamp provides the tools to create a cohesive team focused on the vision and goals of the practice.

Who Should attend?

- Doctors and team new to Dental Boot Kamp
- Dental Boot Kamp Graduates– refresher
- New team members in Dental Boot Kamp of-fices

Come have some fun with our top notch Boot Kamp Team and kick your practice up to the next level in 2009!

Thursday 8:00 am ~ 6:00 pm

Friday 8:00 am ~ 5:00 pm

Get a Grip on your Foundation!

- DiSC On- Line Profiles Build Understanding and Team communication
- Build Teamwork with the DiSC On-Line Team Culture Profile
- Polish your Asking through new exercises and 21st century conversations
- Create a new Team Practice Vision
- Do Damage to your Approval Addiction!

Have fun with other Boot Kampers at the one and only Boot Kamp Mixer!

Back to Basics Dental Boot Kamp

\$995 per person

Limited Seating

Thursday Evening Boot Kamp Mixer

Coffee & Beverages provided all day
All meals/refreshments are on your own

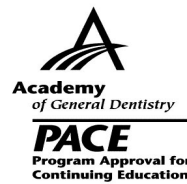
Financial Arrangements Available

Cancellations or Transfers
45 days prior – tuition refundable less administrative fee
Less than 45 days – tuition transferable less administrative fee

Boot Kamp Skills Updated for Today's Patients and Team

- Patient Scheduling using Conversational SWOT in less than ten minutes
- Organic discovery of the Patients Emotional Dental Desires
- Brush up on Transfer of power from every position
- Treatment Coordinator Evolution
- Practice Gaining Mutual Commitment while Preserving Trust
- Learn how to prevent Treatment Overwhelm and retain new patients
- Practice objections based on the fear of the current economic challenges.
- Leave Empowered and In Action!

*Space is Limited
Call today*



Approved PACE Program Provide FAGD/MAGD Credit Approval does not imply acceptance by a state or provincial board of dentistry or AGD endorsement. ID: 209242 1/1/05 – 12/31/09



**15 CEU
Awarded**

The Coaching Center
Inspire Greatness



Call Today for a Complimentary Coaching Call and Fee Assessment

877.632.6224 | 877.63.COACH | www.thecoachingcenter.net