

Hands-On BOOT KAMP Level II

The Number One Team Case Acceptance Training

Contact Us for Dates

Hands-On Boot Kamp Level II

Pre-requisite: Dental Boot Kamp® Level I and (recommended) Boot Kamp Coaching 1

- Take your skills to the next level
- Practice in safe small groups with Mentors
- Learn to Build Trust ~ BLT
- Widen the door for New Patients
- Build Your Team

All Coaching Center Faculty members are experienced dental professionals and nationally recognized educators that Inspire, Motivate and Leave a Lasting Impression.

Thursday 8:00 am ~ 6:30 pm

- Evaluate your current patient system. Does it build trust?
- Learn the Building Blocks of Trust.
- Discover what your nonverbal communication is saying.
- Explore DiSC and improve your adaptability to all personalities.
- Examine the elements of the Trust Curve and begin the process of perfecting your systems.
- Review The Emotional Exam and refine your skills in small group sessions.
- Go deeper into DBM and explore the four categories.
- Refine your Permission Statements to stay within The Trust Curve.
- Discover how to present treatment from your patients frame of reference (their logic).

Friday 7:00 am ~ 5:00 pm

- Complete the Objection Formula and take your skill to the next level in a small group session.
- Evaluate and hone your vision for yourself and your practice.
- Discover how to have effective team meetings from Morning Huddles to Yearly Planning Sessions.
- Explore Exam Typing and how treating people the way they want to be treated builds trust.
- Create a system for Exam Typing in your practice.
- Outline each team member's roll in your new system.
- Team members will develop a personal Action Plan to perfect their verbal skills required for their role.

You and Your Team will create a 20 item action plan for implementing new skills learned.

Space is Limited So Call Today!

Hands-On Boot Kamp Level II
\$1195 per person

Limited Seating

Thursday Evening Boot Kamp Mixer
Coffee & Beverages provided all day
All meals/refreshments are on your own

Financial Arrangements Available

Cancellations or Transfers
45 days prior – tuition refundable less administrative fee
Less than 45 days – tuition transferable less administrative fee



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**17 CEU
Awarded**

The Coaching Center
Inspire Greatness



Call Today for a Complimentary Practice Evaluation and Fee Assessment

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